

## EMERGING TOWNS & CITIES SINGAPORE LTD.

1Q2023 Corporate Presentation

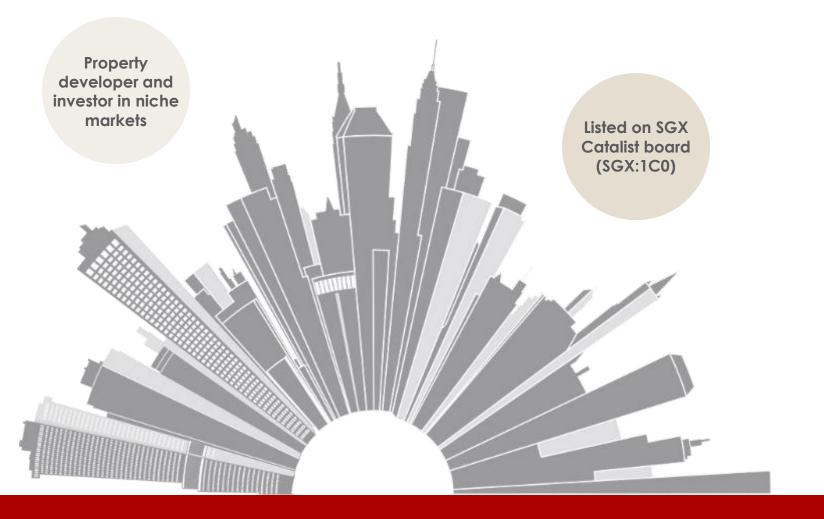
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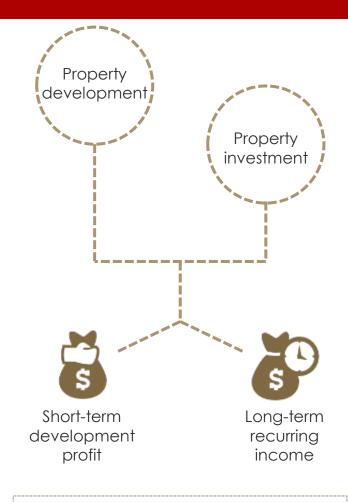
## DISCLAIMER





## **OVERVIEW**

## Focus on quality investments that would maximise shareholder returns

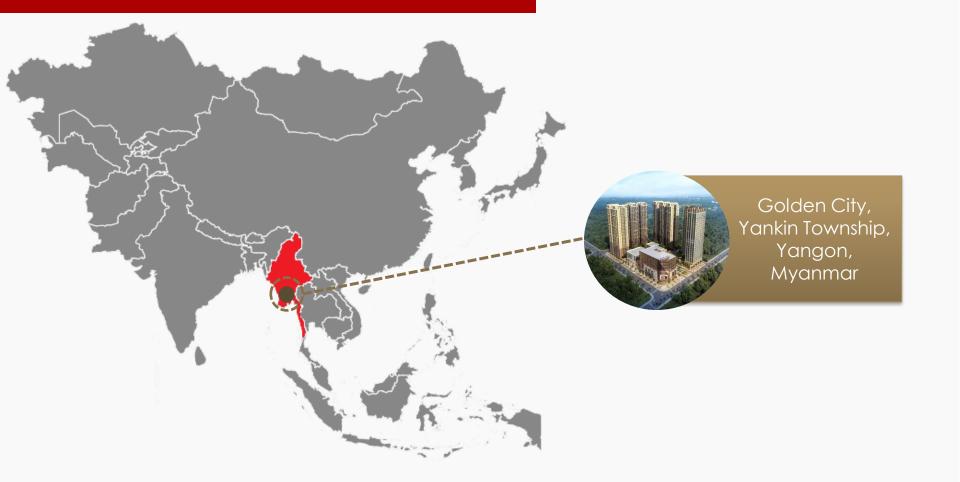


Assess each investment case rigorously to include only the right assets into the Group's existing portfolio

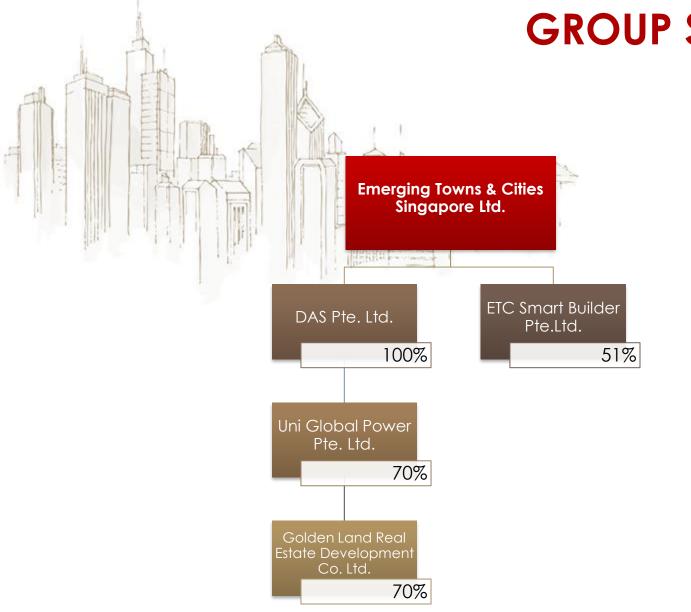
## MODEL

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## PRESENCE



Total GFA as at 31 March 2023 = ~2.2 million sq ft



### **GROUP STRUCTURE**

As at 31 March 2023





# GOLDEN CITY

Yankin, Yangon, Myanmar

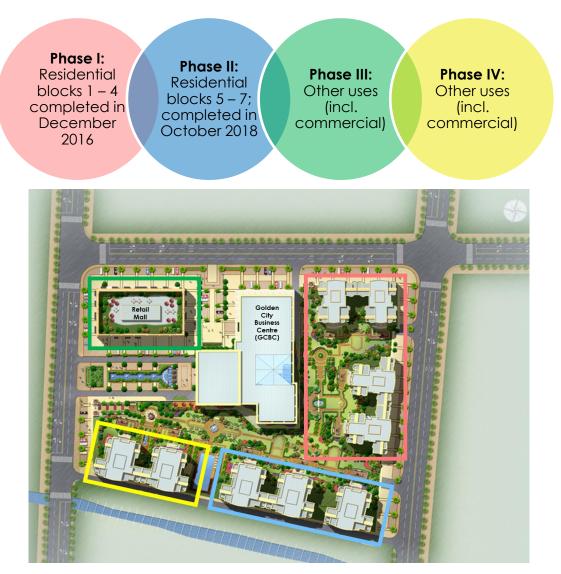
GFA: ~2.2m sq ft GDV: ~US\$400m (Phases 1 and 2 and GCBC building only)

Brownfield

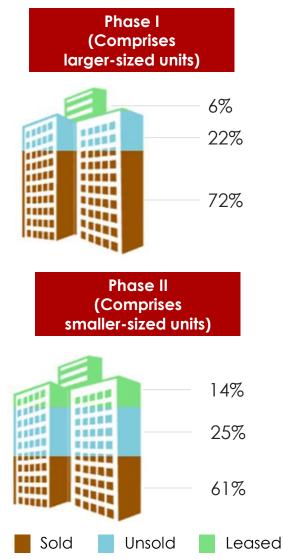
Average selling price: ~US\$250 psf

- Acquisition cost: US\$24.9m for 49.0% stake (completed in February 2017)
- Luxury mixed-use development including residential and commercial
- Iconic: Tallest building in Myanmar; clear views of key landmarks including Shwedagon Pagoda and Inya Lake
- Vicinity area contains prestigious real estate and lifestyle amenities, including five-star hotels, fine dining, international schools, hospitals, embassies, and office headquarters (e.g. Telenor, Unilever, MIC, LG, Petronas, Bangkok Bank, Keppel)
- Top-selling high-end residential project; buyers are mainly affluent locals; apartment units have been transacted at between US\$250 to US\$320 psf
- Engages local community through Golden City Charity Foundation, donations, volunteer work, and other CSR activities

## DEVELOPMENT UPDATE @ 31 March 2023



#### SALES UPDATE @ 31 March 2023



	Sales value (USD million)	No. of units	Total floor area ('000 sq ft)
Sold (SPA signed & stated at gross)	241.9	705	932.7
Unsold (Incl. deposit received but contract not signed)	130.8	360	536.0
Total	372.7	1,065	1,468.7
Notified and Handed over	197.9	631	832.9
Notified, but not handed over	1.6	6	6.4
Total Sold and Recognized in P&L (at Gross)	199.5	637	839.3

SALE OF RESIDENTIAL DEVELOPMENT PROPERTIES as at 31 March 2023

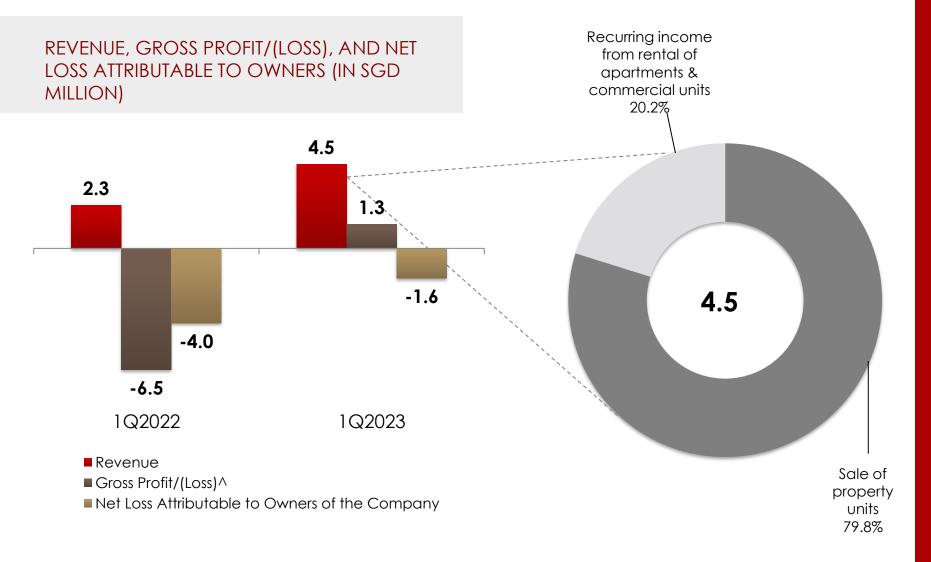
### SALE OF RESIDENTIAL DEVELOPMENT PROPERTIES as at 31 March 2023

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	1Q2023			4Q2022			3Q2022					
	Sales value (USD million)	No. of units	Total floor area ('000 sq ft)	Price/ sq ft (USD)	Sales value (USD million)	No. of units	Total floor area ('000 sq ft)	Price/s q ft (USD)	Sales value (USD million)	No. of units	Total floor area ('000 sq ft)	Price/ sq ft (USD)
Sold (SPA signed & stated at gross)	6.4	29	32.4	198	1.9	7	14.5	131	1.4	4	7.3	194
Total Sold & Recognized in P&L	2.7	13	15.0	180	3.5	13	19.6	179	2.3	10	12.2	187



### **1Q2023 FINANCIAL HIGHLIGHTS**



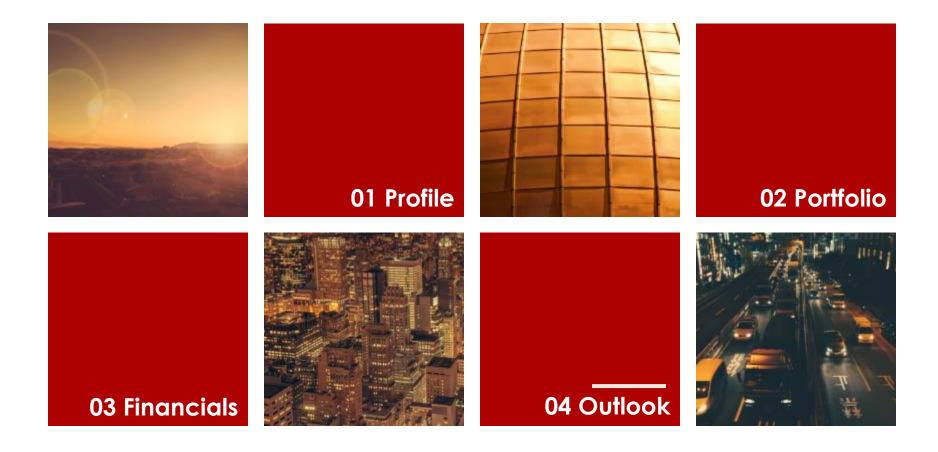
### **1Q2023 FINANCIAL HIGHLIGHTS**

	As at 31 March 2023 (SGD million)	As at 31 December 2022 (SGD million)
Development properties	94.8	96.6
Cash and cash equivalents	3.4	4.0
Borrowings <sup>1</sup>	58.4	59.3
Non-controlling interests	(24.8)	(23.1)
Shareholders' equity attributable to equity holders of the Company	79.2	80.9
Gearing ratio (excluding non- controlling interest) (%)	73.8	73.3
Gearing ratio (including non- controlling interest) (%)	107.5	102.4
Net asset value per share (Singapore cents)	5.53 <sup>2</sup>	5.89 <sup>3</sup>

<sup>1</sup> Related to loans granted by banks, certain related parties of DAS Group and a third party

<sup>2</sup> Based on share capital of 982 million shares as at 31 March 2023

<sup>3</sup> Based on share capital of 982 million shares as at 31 December 2022





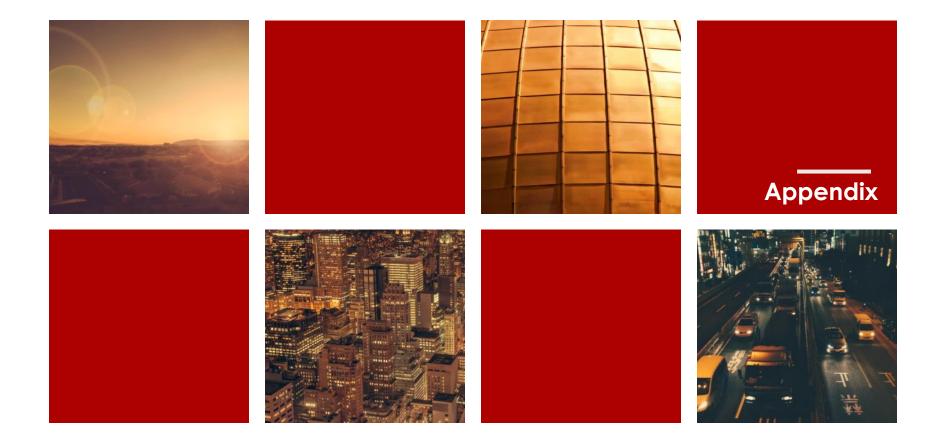
- According to the World Bank, Myanmar's economy remains subject to significant uncertainty, with ongoing conflict disrupting business operations.
- The ongoing sanctions discourage foreign investors to do business in Myanmar which has led to a weak domestic market for businesses to turn a profit.
- According to the World Bank, the business environment is unlikely to improve materially while electricity shortages, logistics disruptions, trade and foreign exchange restrictions, and regulatory uncertainty persist.

 Myanmar continues to be a fast-emerging economy with a large population and sizeable market in urgent need of housing and infrastructure development. As a result, the country remains ripe with business and investment opportunities.

## THANK YOU

For enquiries, please contact:

Investor Relations info@etcsingapore.com



#### **Board of Directors**



#### Ang Mong Seng BBM

Non-Executive and Independent Group Chairman, Chairman of both Remuneration and Nominating & Corporate Governance Committees and Member of Audit Committee



#### Teo Cheng Kwee Non-Executive Director and Member of Remuneration Committee



Zhu Xiaolin

Non-Executive Director and Member of both Audit and Nominating & Corporate Governance Committees

#### **Board of Directors**



**Joseph Lim** Executive Director and Chief Executive Officer



#### Ye Binlin

Independent Director, Chairman of Audit Committee and Member of both Remuneration and Nominating & Corporate Governance Committees



#### FEBRUARY:

• Signing of share subscription agreement

#### MARCH:

Resumption of trading

#### APRIL:

- Completion of placement
- Release of Annual Report 2015
- AGM 2015

#### SEPTEMBER:

- Completion of rights issue
- Loan from controlling shareholder, Luo Shandong ("LSD") of US\$5,000,000 at 6% per annum

#### NOVEMBER:

- Closure of Special Audit **DECEMBER:**
- Completion of Phase I acquisition of Golden City project
- Completion of 25:1 share consolidation



#### JANUARY:

- Completion of capital reduction
- Conversion of Ioan from LSD to Convertible Loan of US\$29,302,144 (comprising US\$5,000,000 incurred by Company, US\$24,125,000 incurred by DAS before SPA, and accrued interest) at 1% per annum

#### FEBRUARY:

- Completion of Phase II acquisition of Golden City project
- Change of company name

#### OCTOBER:

• Forged strategic collaboration with Yoma Bank to introduce 15-year home loan programmes

#### NOVEMBER:

• Trading suspension in view of legal action with respect to unauthorised withdrawals from Daya Bay



#### JANUARY:

 Arrived at a settlement deed in relation to legal action in respect of unauthorised withdrawals from Daya Bay

#### MARCH:

- EGM convened on 15 March 2018; Shareholders approved the following:
  - i) Disposal of Daya Bay
  - ii) Extension of the Convertible Loan Agreement ("CLA")
  - iii) Novation by Mr Luo of the CLA

#### MAY:

Appointment of new independent directors

#### JUNE:

Resumption of trading

#### OCTOBER:

 Inked agreement with Huawei Technologies to lease out 147 apartments from Golden City



#### MARCH:

 Entered into a second addendum deed to extend the maturity date of 25 April 2019 in the CLA by an additional 12 months to 25 April 2020

#### April:

• AGM convened on 23 April 2019; Shareholders approved the Second extension of the CLA



#### JUNE:

- Entered into Syndicated Facility Agreement
- Entered into a third addendum deed to extend the maturity date of 25 April 2020 in the CLA by an additional 36 months to 25 April 2023

#### SEPTEMBER:

• EGM convened on 17 September 2020; Shareholders approved the Third extension of the CLA



#### JANUARY:

 Entered into share subscription agreements with HS Global Group Limited and Nextcore Asset Management Limited for an aggregate of 1,330,000,0000 new ordinary shares

#### MARCH:

 Voluntary suspension on matters pertaining to the Group's operations in Myanmar

#### APRIL:

• Appointment of Nexia TS Advisory Pte Ltd as an independent reviewer

#### JUNE:

• Appointment of Kelvin Chia Partnership as an independent reviewer

#### SEPTEMBER:

 Completion of independent review by Nexia TS Advisory Pte Ltd



#### **OCTOBER:**

 Deregistration of a dormant whollyowned subsidiary

#### DECEMBER:

 Completion of independent review by Kelvin Chia Partnership



#### JANUARY:

- Deregistration of a dormant whollyowned subsidiary
- Entry into Joint Venture agreement and incorporation of a Joint Venture company

#### MARCH:

• Entered into a fourth addendum deed to extend the maturity date of 25 April 2023 in the CLA by an additional 37 months to 25 May 2026

#### April:

• AGM convened on 21 April 2023; Shareholders approved the Fourth extension of the CLA